



Karen J. Koch, CPA, MT

COST SEGREGATION & TAX STRATEGY EXPERT

PROFESSIONAL BIOGRAPHY

Karen J. Koch, a CPA with a masters in taxation, MT is a recognized expert in the tax treatment of fixed assets for commercial real estate, and in securing tax incentives for energy efficient real estate. She has excelled in both public accounting and the private industry for more than 25 years. As a CPA with a Master's in Taxation, Karen has an in-depth understanding of the engineering process which enables her to develop unique planning strategies for a nationwide roster of clients. She is particularly qualified to assist both internal and external accounting teams in delivering solutions throughout the real estate life cycle. Karen is renowned for helping clients integrate their fixed asset analysis and enhanced Cost Segregation Studies seamlessly with tax incentives for energy efficient building improvements. **The result: Immediate and recurring tax savings and cash flow improvement.**

As an advisor for various global manufacturers of energy efficient lighting, Karen works directly with system and solution teams to assist their customers and their CPAs in securing valuable tax incentives. An expert in helping CPA firms build revenue streams for their commercial real estate clients, she provides firms with continuing education guidance to increase their collective expertise.

Karen has lectured extensively on cost segregation and related tax-planning strategies for many industry groups and associations including the American Institute of Certified Public Accountants (AICPA), CREW Network, and numerous state CPA societies. She continues to provide regular in-house training to accounting firms throughout the United States. She has been published or interviewed in a wide variety of regional and national platforms, most recently AICPA Tax Advisor and Kentucky CPA Journal.

PROFESSIONAL MEMBERSHIPS

- American Institute of Certified Public Accountants (AICPA)
- Past Member AICPA Energy Tax Policy Task Force
- Women in Commercial Real Estate (WCRE), formerly CREW
- Board of Directors WCRE Louisville,
- Chapter Delegate, and past member CREW Finance Committee
- Kentucky Society of Certified Public Accountants (KYCPA)
- Kentucky Society of CPA – Real Estate Committee

PROFESSIONAL HONORS

- 2009 CPA Magazine's Top 40 Tax Advisors to Know During a Recession
- Women In Leadership – Crowe Chizek
- Top 20 to Know in Commercial Real Estate by Louisville Business First

EDUCATION & LEADERSHIP

- Master of Taxation from Old Dominion University.
- BS in Accounting from the University of Virginia at Wise
- BeFriender Ministry Leader
- Past Council Member Christ Lutheran Church

Karen J. Koch, CPA, MT
Partner of Bedford
Cost Segregation

PUBLISHED AUTHOR

[Kentucky CPA Journal:
New Depreciation Rules:
Tax Planning Opportunities](#)

[The Tax Advisor:
R&D Tax Credits: A Valuable
Cash Infusion for Businesses](#)

[RE Journals: The Myth of
the 179D EAct and the
\\$1.80-Square-Foot Deduction](#)

EXPERT SOURCE

Louisville Business Journal: 20
People to Know in Real Estate

The Sid Kess Approach:
60 Years of Best Practices in Tax,
Education, Careers & Life (author
Sidney Kess)

SPEAKER

Georgia Society of CPAs:
"Building Your Cost
Segregation Practice"

Southern Federal Tax Institute
Belling The Cat - Funding
Strategies For Energy Efficiency
That Really Work

American Institute of Certified Public
Accountants (AICPA)

[Marcus and Millichap: Guest
Presenter: Evolving Public
Policy and Innovative Investment
Strategies](#)

CREW Network

Numerous state CPA societies

HONOREE

CPA Magazine's Top 40 Tax
Advisors to Know During a Recession

Women Into Leadership –
Crowe Chizek

INSTRUCTOR

AICPA CPE Self Study

To book Karen for your next conference, event or media interview contact
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